C/S Series 61

THE THREE GOLDEN RULES
OF THE C/S

HANDLING AUDITORS

There are three firm rules in handling auditors which makes the difference between good auditors and poor auditors or even having auditors or no auditors at all.

1.   NEVER FAIL TO FIND AND POINT OUT AN ACTUAL GOOF AND SEND THE AUDITOR TO CRAMMING.

2.   NEVER INVALIDATE OR HARASS AN AUDITOR FOR A CORRECT ACTION OR WHEN NO TECHNICAL GOOF HAS OCCURRED.

3.   ALWAYS RECOGNIZE AND ACKNOWLEDGE A TECHNICALLY PERFECT SESSION.

By reversing these three things a C/S can wreck and blow every auditor in the place.

By always doing these three things correctly the C/S winds up with splendid auditors.

An auditor who knows he goofed and yet gets a well done doesn't think the C/S is a good fellow. He holds the C/S in contempt and his auditing worsens.

An auditor who didn't goof and yet is told he did becomes bitter or hopeless and begins to hate the C/S.

The test of a C/S in the auditors eyes is "Is he spot on?" meaning is the C/S accurate in giving the right program, the right C/S, spotting the goof and ordering cramming, and being well enough trained to see and commend a well done.

You never get Bad Indicators in an auditor or student when you state the truth.

You only get Bad Indicators when your statement is not true.

"PR" (Public Relations cheery falsehoods) has nothing to do with getting good indicators.

Good indicators in auditors are made with TRUTH.

"You goofed, go to Cramming, do TRs 101 to 104 until you cease to alter commands."

"Well done by Exams. Practice Handwriting so I don't take so long reading your worksheets."

"This F/N VGIs at session end and the Bad Exam Report do not agree. Is there any way this report was falsified? Is there any goof you didn't write down?"

or

"Very well done" on a very well done totally ON Tech, ON Admin and Correct Auditors C/S session.

Auditors work well even for a bad tempered C/S <u>when</u> that C/S is always "Spot on" with program, C/S, Auditors grade or censure of auditor and TO CRAMMING.

Auditors like a businesslike accurate C/S.

A "good fellow" C/S who "lets it slide" and says nothing becomes a very bad fellow indeed in auditors' eyes.

A C/S who doesn't recognize and who invalidates good auditing is looked on as a suppressive even when its just ignorance.

The Golden Rules of C/Sing are

1. Never fail to find and point out an actual goof and send the auditor to cramming.

2. Never invalidate or harass an auditor for a correct action or when no technical goof has occurred.

3. Always recognize and acknowledge a technically perfect session.

Only those C/Ses who follow these Golden Rules are truly loved by their auditors.

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